

Cosmetic minimally invasive procedures increased 5 percent, to nearly 11.6 million in 2010.

Source: ASPS

More than 55 million cosmetic surgery procedures predicted in 2015, 88 percent of which will be nonsurgical.

Source: Plastic and Reconstructive Surgery

Studies indicate sales of facial injectables (i.e., dermal fillers, Botox, etc.) will exceed \$1.4 billion in North America by 2016.

Source: Millennium Research Group\*

# SOP

## NONSURGICAL REJUVENATION

STANDARD OPERATING PROCEDURES



**Alma Lasers™**  
Wellbeing Through Technology



**Laser360iQ™** is one of the most popular treatments for patients looking to improve skin color, texture, tone, and laxity.

The treatment uses 5 technologies and delivers a complete range of skin rejuvenation results.

Average Physician Fee for Photo Skin Rejuvenation \$300-\$500

### Treatment Supplies for Laser Procedures

**HENRY SCHEIN® Clear Ultrasound Gel**  
900-4352 8.5 oz. 900-4353 5 Liter

### KENTEK Laser Eyewear Accessories

**Patient Eye Shields—Disposable**

290-9078	Laser	25 Pair/Box
290-5443	IPL	25 Pair/Box
290-9079	Microdermabrasion	25 Pair/Box

**Reusable—Autoclavable Pair**

113-2944	Protector Goggles
110-6537	Laser Patient, Stainless Steel Shield
114-1722	Stainless Shield with Handle

**Disposable Patient Mouthguard**

110-6211	White	10/Box
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We have a full line of products for professional laser eye protection. Ask your Sales Consultant for recommendations that meet your needs.

### Microdermabrasion



**ABS Aesthetics**  
PowerPeel®

Closed loop, aluminumoxide system.

187-3608

Average Physician Fee for Microdermabrasion \$100-\$150

### PowerPeel® Aluminum Oxide Crystal

(Each Pound Performs 5-6 Treatments)

187-0058 2 Lb. Jar 187-0057 5 Lb. Jar

**PowerPeel® Handpiece—Each**  
(Each tip performs 10-15 treatments. Can be cold sterilized between patients. Prevent cross contamination by designating tip to individual patients.)  
187-0060

### Chemical Peel

#### REFINITY Skin Solutions Skin Refining System

70% glycolic acid, pH of 0.6 formulated with the clinically proven, patented anti-irritant Cosmederm-7.

187-0040 Complete Peel System Includes:



(Delivers 18-20 Treatments)  
(1) 2 oz. Pre-Peel Conditioner  
(1) 2 oz. Refining Peel Formula  
(1) 2 oz. Peel Neutralizer  
(18) 0.33 oz. Post Peel Moisturizers  
(18) Double Tip Rayon Applicators

Average Physician Fee for Chemical Peel \$100-\$150

187-0050 Peel System without Post Peel Moisturizer  
187-0049 Mini Peel System (Delivers 3 Treatments)

### Treatment Supplies for Applying Chemical Peels

635-1676	Disposable Transfer Pipette 5cc	500/Box
187-0052	Glycolic Applicator - Double Tip	25/Pkg.
114-6583	Glycolic Applicator 8"	100/Box
267-0015	Graduated Plastic 1 oz. Cups	100/Pkg.



### Neurotoxins

**Botox® Cosmetic Injection**  
377-6699 100U/Vial  
**Botox® Vial for Injection**  
498-2546 100U/Vial

Average Physician Fee for Botox® \$100-\$150

### Dermal Fillers

**Juvederm—2/Box**

109-8613	Ultra Injection Gel Syringe
377-0005	Ultra Plus XC Gel Syringe
377-0004	Ultra XC Gel Syringe
109-8652	Ultra Plus Gel Syringe

Average Physician Fee for HA Filler \$547

### Treatment Supplies for Injection Therapy

**Myco Medical ½" Needle—100/Box**  
116-8615 31 Ga. 116-5796 32 Ga.

**Steriject 1" Aesthetic Needle—25/Pkg.**  
(Flexible Cannula - Closed tip with side port for use with Dermal Fillers)  
117-2026 27 Ga. x 25mm

**Acu-Micro 32 Ga. Needle—12/Pkg.**  
106-0190 ½" 146-3555 ¼"

**Acu-Micro ½" Reusable Metal Hub—12/Pkg.**  
618-1152 33 Ga.

**Terumo® ½" Standard Needles—100/Box**  
315-1671 30 Ga. 100-2013 27 Ga.

**B Braun® Low Waste Inject—100/Box**  
507-8381 1cc Syringe without needle

Our Team of over 600 Sales Consultants and Equipment Specialists comprise your reliable network of trusted advisors, helping you to make the best investments, generate greater revenue and deliver optimum outcomes.

Call us to schedule a complimentary in-office consultation.  
1-800-772-4346

[www.henryschein.com/aesthetics](http://www.henryschein.com/aesthetics)

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# Essentials For Practices That Perform Noninvasive Rejuvenation Procedures

## AESTHETIC ROOM TREATMENT SUPPLIES

**HENRY SCHEIN® Alcohol Prep Pad Medium** 200/Box  
**104-8298** Sterile **104-6352** Non-Sterile

**HENRY SCHEIN® Alcohol Prep Pad Large** 200/Box  
**362-5582** Sterile

**Dukal™ Premium Wet Wipes Alcohol-Free** 64/Pkg.  
**933-2268** 9" x 13"

**Facial Cleansing Towelette** 100/Box  
**100-0987** Individually Wrapped

**Gallant Disposable Safety Prep Razor** 50/Box  
**267-6391** Razor

**HENRY SCHEIN® Wooden Facial Applicator** 500/Box  
**100-2416** 6" Non-Sterile

**HENRY SCHEIN® Cotton Tipped Applicator**  
**100-6015** 3" Non-Sterile 1000/Box  
**100-9175** 6" Non-Sterile 1000/Box  
**100-9249** 6" Sterile (2s) 100/Box

**HENRY SCHEIN® Cotton Balls**  
**100-4752** Medium Sterile 500/Box  
**100-0468** Medium Non-Sterile 4000/Case  
**100-1491** Large Non-Sterile 2000/Case

**Dukal™ Reflections™ Esthetic Sponge—4-Ply**  
**933-0111** 2" x 2" 20 Bags/Case  
**933-0112** 3" x 3" 20 Bags/Case  
**933-011** 4" x 4" 10 Bags/Case

**HENRY SCHEIN® Poly Bouffant Caps 21"** 100/Pkg.  
**102-4151** White **104-6032** Blue

**HENRY SCHEIN® Disposable Plastic Headrest Cover**  
**112-4873** 11½" x 10" White 250/Box  
**112-4871** 11½" x 10" Clear 250/Box  
**101-7104** 10" x 10" White 500/Box

**HENRY SCHEIN® Underpads/Chux**  
*(Blue Poly/2-Ply tissue/1-Ply Nonwoven)*  
**112-5633** 17" x 24" 300/Case  
**112-5634** 23" x 24" 200/Case



**Dukal™ Reflections™ Spa Apparel**  
**Backless Bras Black—10 Bags/Pkg.**  
**261-0130** Small/Med **261-0134** Large/X-Large

**Bikini Panty—25 Bags/Pkg.**  
**261-0129** Black **261-0128** White

**Thongs Panty—25 Bags/Pkg.**  
**261-0127** Black **261-0126** White

**Unisex Boxer Shorts—50/Box**  
**109-3129** Black

**Tidi™ Exam Disposables**  
**Bikini Brief** 200/Case  
**895-0014** Blue

**Exam Shorts—Blue** 100/Case  
**967-8109** Med **895-7343** Large **895-3575** X-Large

**Topical Anesthetic Agents**  
**Cetacaine**  
**635-0065** Topical Gel 32 Gm. Jar  
**635-2470** Topical Spray 56 Gm. Can

**Ethyl Chloride®**  
**761-1189** Fine Spray Glass 4/Box  
**761-0017** Fine Accu-Stream 3.5 oz. Can 4/Box  
**248-0104** Fine Spray Glass Bottle  
**761-9264** Medium Glass 4/Box  
**248-0103** Medium Spray Glass Bottle  
**916-8537** Hurracaine® Topical Spray 2oz. Can  
**761-0465** Pain Ease® Mist Spray 3.5 oz. Can

**Lidocaine** *Compare to Xylocaine®*  
**104-3378** HCl Jelly 2% 30 mL Tube  
**472-8261** HCl Viscous Sol 2% 100 mL Bottle  
**108-4108** Jelly Urojet 10 mL 2% 25/Pkg.  
**104-7592** Ointment 5% 50 Gm. Jar  
**201-3928** Ointment Tube 5% 1¼ oz.  
**114-5405** Topical Solution 4% 50 mL Bottle  
**104-6587** w/Prilocaine Cream 30 Gm. Tube

**LMX® Cream**  
**728-2359** 4% 30 Gm. Tube  
**728-7382** 4% + Tegaderm 5 x 5 Gm./Pkg.  
**728-2927** 5% 30 Gm. Tube

**Topex®**  
**312-2658** Topical Spray w/25 Tips 2 oz. Can  
**Xylocaine®**  
**150-0125** Jelly 2% 30 mL Tube  
**150-0047** Topical Solution 4% 50 mL Bottle

## EXCLUSIVE PATIENT RESALE SUPPLIES

### OXYGEN PÜR

- Heals
- Regenerates
- Revitalizes
- Optimizes Cell Repair

Perfect for post-microdermabrasion, waxing, chemical peels, IPL, and laser treatments to soothe, heal, and rehydrate the skin.



**187-0053** OxygenPür Oxygen Serum 2.7 oz. Can

[www.henryschein.com/oxygenpur](http://www.henryschein.com/oxygenpur)



Afirm® Cream is a retinol cream that reduces the appearance of fine lines making the skin appear smoother and firmer. Afirm delivers the skin-improving benefits of retinol via the unique MICROSPONGE system.

**472-0639** 1X 30 Gm. Tube  
**472-7317** 2X 30 Gm. Tube



**187-0051**

### All Natural Prescription-Free Formula LashesMD

- 30-day money-back guarantee
- Specifically formulated and ph balanced to be nonirritating to eyes
- No need for prescription
- All study participants reported the appearance of fuller lashes
- Lashes are conditioned for a naturally fuller appearance
- Easy-to-use, once-a-day bedtime application
- No animal testing
- Prostaglandin-free
- Hormone-free
- Paraben-free
- Gluten-free
- Fragrance-free
- GMO-free; Sulfate-free
- Rich in botanicals

LashesMD consists of specific cytokines and botanicals to benefit lash and brow follicles

[www.henryschein.com/lashesmd](http://www.henryschein.com/lashesmd)



### REFINITY Skin Solutions

Experience the benefits of medical strength AHAs without the irritation. Our exfoliating moisturizers are all formulated with the highest level of AHA 15% recommended for physicians as well as trademarked anti-irritant Cosmederm-7®.

- 187-0042** Purifying Cleanser—8 oz. All skin types
- 187-0045** Protective Toner—8 oz. All skin types
- 187-0044** Rejuvenating Lotion—2 oz. Normal Skin
- 187-0046** Rejuvenating Hydrogel—2 oz. Oily Skin
- 187-0043** Rejuvenating Cream—2 oz. Dry Skin

[www.henryschein.com/refinity](http://www.henryschein.com/refinity)

### Post-Procedure Protocols

#### Reusable Pack - Cold

- 467-5687** Eye 12/Case
- 467-6589** Full Face 12/Case
- 467-0126** Round Hot/Cold, Pink Ea.
- 467-9362** Pink 50/Case
- 467-7628** Blue 50/Case

*Ask your Sales Consultant how to personalize these packs with your practice name!*

**Aquaphor® Advanced Therapy Healing Ointment**  
**911-0011** Unit Dose 0.9 Gm. 144/Box

**Oxygen Botanical™ Sun Protection 30 SPF**  
**113-4678** 2 oz. Bottle