

## Allscripts Professional (formerly HealthMatics®)

### Will your vendor be financially secure and stable?

- > The combined 2008 revenues of Allscripts and Misys totaled \$669.30 million.
- > The combined 2008 net income of Allscripts and Misys totaled \$61.50 million.
- > 2500+ employees and growing.
- > With the merger of Allscripts and Misys, the combined company has a client base of approximately 150,000 U.S. physicians and over 700 hospitals. This is nearly 1 out of 3 physicians in America!

PROFESSIONAL

COMPETITORS



### Will the vendor you select be committed to you and your practice by delivering new and better solutions?

- > Allscripts invests over \$60M annually to further develop our award-winning solutions.
- > Allscripts delivered over 1,000 interfaces last year!
- > Allscripts had the first EHR to connect with a statewide RHIO (Delaware) and meet DOQ-IT reporting & submit data electronically.



### Will the vendor you select be responsible for protecting your data?

- > Allscripts Assure disaster recovery solution provides your practice with a data recovery and emergency operation plan (HIPAA regulation 164.308). Data is stored on fault tolerant, fully redundant servers at two secure and separate Allscripts controlled sites. Assure performs an hourly back-up, and you will have access to your entire system one hour post emergency.
- > SafeGuard is a 24/7 proactive system and hardware monitoring solution that saves time by finding problems before they impact your business.



### Will the vendor you select customize your system FOR YOU and then train you to continue your own customizations?

- > With Ready EHR, Allscripts will deliver your solution CUSTOMIZED so that your providers continue to practice medicine instead of becoming software programmers.
- > Allscripts has invested \$20M with Wolters Kluwer to enhance our clinical content. WK is the most comprehensive and trusted source of scientific and clinical information related to drug therapies and evidence-based treatment guidelines to support clinical decisions.
- > Your practice will also have the benefit of access to specialty specific templates.



### Will your vendor provide you with training and engineering support to ensure a smooth go-live process?

- > Allscripts owns the entire process of implementation, from hardware installation and networking, to testing integrated faxing and lab interfaces. We have trainers on site during your go-live to ensure that everything runs smoothly.



## Allscripts Professional

### Will your vendor have proven, measurable consistency in delivering the highest quality of solutions and service?

- > Allscripts is consistently ranked at the top of the KLAS Report, our industry's "Consumer Reports".
- > 100% of clients said they would recommend Professional to a friend/colleague according to the 2008 Best in KLAS report<sup>1</sup>. No other vendor ranked this high in client satisfaction.

PROFESSIONAL

COMPETITORS



### Will the vendor you select have the passion, vision, and leadership to be the long term healthcare IT partner that carries your practice into the next 10+ years?

- > Allscripts is a founding member of The National ePrescribing Patient Safety Initiative (NEPSI) - which strives to increase patient safety by making eRx accessible - and desirable - to all physicians and medication prescribers by providing it free of charge.
- > Professional EHR has had ePrescribing since 2004 and users process more than 100,000 scripts a week. Allscripts will process more than HALF of all e-Prescriptions written in 2009.
- > Allscripts' CEO Glen Tullman sits on the five person board of CCHIT, and was honored by Healthcare IT News as the second most influential person in Healthcare IT for 2007.
- > Allscripts was a key partner, and the only Healthcare IT vendor in attendance for the launch of Google Health and Microsoft HealthVault. Google and Microsoft selected ONLY Allscripts to help launch their PHR (Personal Health Records) initiatives to the country.
- > Allscripts was one of just eight healthcare companies to be recognized as one of Fortune's 100 Fastest Growing Companies for 2008. Allscripts was recognized as one of 25 "All Star" companies to make the list two or more years running. Additionally, the company's 46 percent annual growth in sales placed it 29th among all US companies qualifying for the list.



<sup>1</sup> October 2008 KLAS Ambulatory EHR 6-25