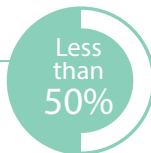


# Welch Allyn RetinaVue™ Network

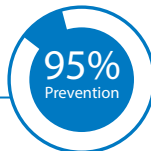
Diabetic retinopathy  
screening made  
**SIMPLE** and  
**AFFORDABLE**  
for primary care



Diabetic retinopathy is the leading cause of blindness among working-age adults.



Documented compliance with annual retinal exams is often less than 50%.



With early detection, 95% of vision loss cases can be prevented.



Now you can easily and accurately screen for diabetic retinopathy using a **SIMPLE and EFFECTIVE** four-step process.



## Welch Allyn RetinaVue™ 100 Imager

### **BREAKTHROUGH CAMERA TECHNOLOGY IS LOW COST AND EASY TO USE**

- One-third the cost of full-size fundus cameras
- Touchless auto-focus and image capture support ease of use
- Automatic evaluation of image helps ensure quality
- Fast, non-mydratic exam promotes patient comfort

# RetinaVue Network is designed for healthcare providers who want to improve management of their patients with diabetes.

## Acquire

Acquire non-mydratic fundus images **in minutes** with the simple, automated Welch Allyn RetinaVue 100 Imager

## Transfer

Encrypted images sent via secure **HIPAA-compliant** RetinaVue Network

## Analyze

Images are evaluated by a **board-certified retinal specialist**

## Report

Diagnostic report and referral/screening plan **returned the same day**  
—usually in 90 minutes

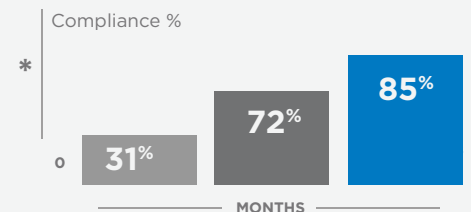
## PATIENT COMPLIANCE RATES CAN DOUBLE IN 12 MONTHS

Single Primary Care Clinic Retinal Assessment Compliance Results using the RetinaVue Network

Garg S, Jani PD, Kshirsagar AV, King B, Chaum E. Telemedicine and Retinal Images for Improving Diabetic Retinopathy Evaluation. Arch Intern Med. 2012; Oct 1: 1-2.

\* Patients with a Documented Retinal Assessment, %

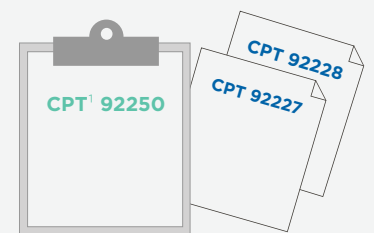
### COMPLIANCE STUDY CHART



## MOST TOP HEALTHCARE PLANS REIMBURSE FOR SCREENINGS

**Four of the top five** healthcare plans provide coverage for RetinaVue diabetic retinopathy screening. Consult your payer partners to understand coding and coverage options.

<sup>1</sup> CPT ©2015, American Medical Association



## IMPROVE QUALITY METRICS AND REVENUE

Annual retinal examinations are included in the NCQA HEDIS ratings program, the Medicare Advantage “Stars” quality rating program and Medicare quality rating programs.



# The RetinaVue Network includes expert diagnostic interpretation and reporting



Report returned electronically  
Average time: 90 minutes

Diagnostic report includes retinal images and contains all relevant ICD codes

Referral/Screening plan clearly details next steps

Comments, signature and license number from fellowship-trained retinal specialist

### Patient Information

**Name:** Smith, Mary  
**Medical Record Number:** 512124  
**Date of Birth:** 8/14/1970  
**Referring Physician:** William Brown, MD  
**Referring Clinic:** Primary Care Associates

### Retinal Image Assessment and Management Plan

Fundus Photograph of Left Eye (OS):



**Diagnosis for Left Eye (OS):**  
NPDR Moderate with CSME

Fundus Photograph of Right Eye (OD):



**Diagnosis for Right Eye (OD):**  
NPDR Severe with CSME

### ICD-10 Diagnosis Codes:

E11.331 Type 2 diabetes mellitus with moderate nonproliferative diabetic retinopathy with macular edema  
E11.341 Type 2 diabetes mellitus with severe nonproliferative diabetic retinopathy with macular edema

### Recommendation and Management Plan:

Refer to a retina specialist for evaluation of evidence of severe diabetic eye disease.

### Comments:

None

Reviewing Physician: John Doe, MD  
TN License Number: 654321  
Report Generated on: 12/16/2015



John Doe, MD  
Ophthalmologist  
Retina Specialist  
RetinaVue Network - Diagnostic Portal

This report is provided by RetinaVue, P.C. through its licensed and board-certified retinal specialists. The report specifies the presence of disease in the posterior pole of the retina for diagnostic, management and referral purposes. It does not take place of a regular eye examination for the purpose of assessing the presence of glaucoma, cataract, anterior segment disease, peripheral retina disease or other possible vision threatening conditions. For customer support, please call 1.800.535.6663, Option 2, 1, 3.

## Ordering Information



**RV100-B\***  
RetinaVue 100 Imager Set



**723427\***  
TopCon® TRC NW-400  
Retinal Camera



**723480**  
K2 Camera Table



**723481**  
Lenovo® Thinkpad

\*In addition to choice of camera technology, diagnostic interpretation services are a necessary component of the RetinaVue Network solution and are contracted directly with RetinaVue P.C.

## Welch Allyn VISION FOR ALL

Delivering simple and affordable screening solutions in primary care settings to help eradicate some of the leading causes of preventable blindness.

Visit [www.RetinaVue.com](http://www.RetinaVue.com) to learn how you can improve patient access to vision-saving technology.

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[WWW.WELCHALLYN.COM](http://WWW.WELCHALLYN.COM)

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