

watermarkmedical™

Better Sleep. Better Health.

WATERMARK MEDICAL

**THE LEADER IN AT-HOME
SLEEP DIAGNOSTICS**

Serving physicians and at-risk patients for 12 years, our ARES™ at-home sleep test provides a solution for Obstructive Sleep Apnea diagnostics. Watermark Medical has a longstanding history of providing validated, high levels of clinical accuracy with portal security, and service in sleep diagnostics.

Physicians can **boost** revenue for their practice simply by partnering with our ARES™ Provider Network. We're able to accomplish multi-night studies without the clutter of wires and finger probes included with in-lab testing.

HOW MANY PATIENTS DO YOU SEE WITH...



Obesity



**High Blood
Pressure**



**Type II
Diabetes**



**Chronic or
Congestive
Heart Failure**

**JOIN WATERMARK MEDICAL'S
ARES™ Provider Network
Today!**

Americans with certain chronic conditions and other underlying health concerns are unknowingly suffering from Obstructive Sleep Apnea (OSA). To be exact, 48% of Type II diabetes patients, 50% of people struggling with obesity, and 85% of patients with congestive heart failure in the U.S. alone.

YOU RECOGNIZE THE RISK. WE DO THE REST.

Watermark Medical is here to help physicians start looking for signs of comorbidity in patients most at risk for having undiagnosed OSA. Start screening with our validated screener and test your patients with the ARES™ -- a reliable, accurate, and efficient at-home sleep test device.

THE WATERMARK MEDICAL DIFFERENCE

- ✓ **7,000+** In-Network Healthcare Providers
- ✓ **180,000+** Board Certified Sleep Physician-Interpreted Tests Annually
- ✓ **1.35+ Million** At-Risk Patients Helped



TEST PATIENTS FROM HOME.

Providers agree on the impact of this silent killer and the gaps in diagnostics. Here's why:

While In-lab studies have a 70% fall-out rate, patients are more receptive to the trend of "at-home diagnostics." Polysomnography continues to remain gold standard, but payors are shifting away from this method due to higher cost containment measures and positive data in testing patients within their home environment.

Traditional diagnostics can be cost prohibitive. The Sleep Market has shifted and payors are demanding more cost effective solutions to the traditional sleep lab experience. High insurance deductibles and cash pay rates often make in-lab sleep testing less attainable for many. However, Home Sleep Tests (HST) are often covered by insurance at a much lower cost to the patient. This cost efficiency can increase the likelihood of patient treatment acceptance and lead to more patients being tested.

Watermark Medical has its own network of physicians and therapy providers. We can provide a turnkey solution for both physicians and patients, from screening, diagnosing, and therapy for sleep apnea.

CONTACT WATERMARK MEDICAL TODAY!

You have several ways to access our HST platform, let us help you find which option works best for your practice needs. We are here for you!







www.watermarkmedical.com