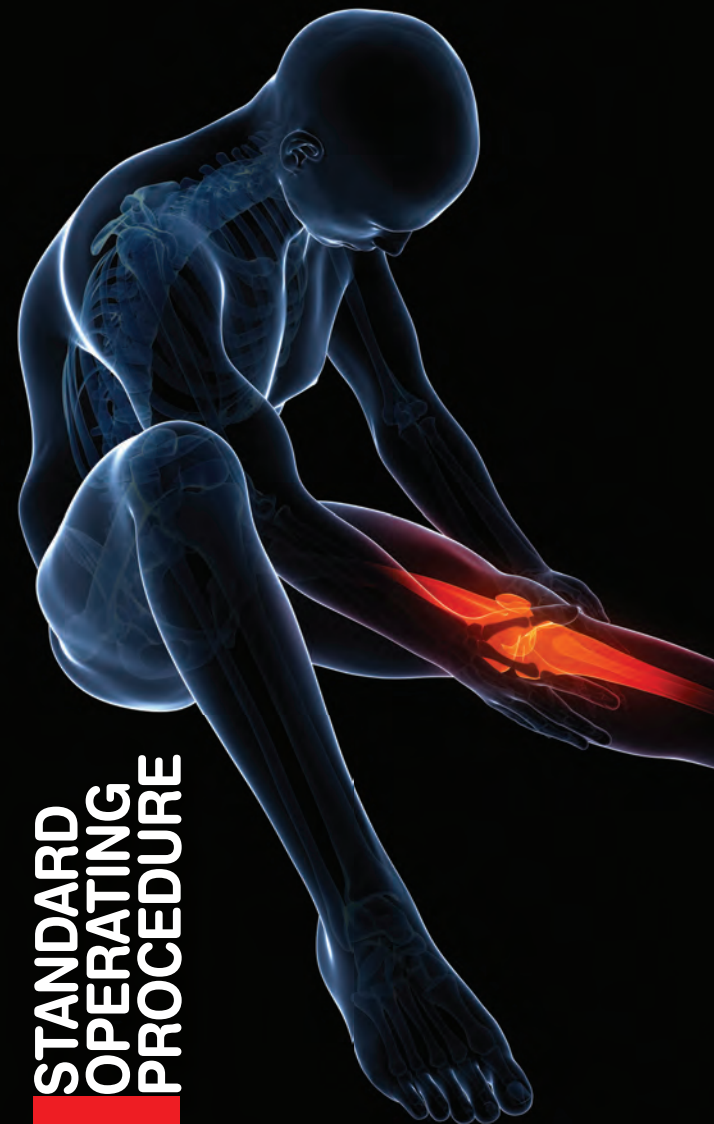


SOP

Sprains, Strains & Tears ORTHOPEDIC SERIES



STANDARD
OPERATING
PROCEDURE

1 million ankle injuries occur each year,
and 85 percent of them are sprains.
Source: NIAMS

AIRSELECT™ THE ULTIMATE COMBINATION

DESIGNED FOR COMFORT + ENGINEERED FOR HEALING



Many practices bill appropriately for the diagnostics and treatment of these conditions, yet fail to optimize their reimbursement potential, while providing better care, by outfitting patients with quality splints and braces. Consider the model below:

Top Non-traumatic Injuries Treated in an Urgent Care Setting	ICD-9 Code	L-Code	Avg Reimburse [†] *	Annual Revenue on 10 Cases Per week
Sprain of ankle, Unspecified site	845.00	L4350	\$88.60	\$31,603
Pain in joint, lower leg	719.46	L4360	\$268.40	\$95,717
Carpal tunnel syndrome	354.00	L3908	\$59.36	\$22,463
Pain in joint, ankle and foot	719.47	L4350	\$88.60	\$31,603
Closed fracture of distal end of radius	813.42	L3908	\$59.36	\$22,463

Add \$204,000 to your bottom line. Ask us about stock and bill options for orthopedic softgoods!

**This chart is for illustration purposes. Please consult your local Medicare office for reimbursement rates in your area.*

There were 340,870 Cases involving sprains,
sprains, tears in 2011.
Source: US Department of Labor

Aircast AirSelect™ Elite

Part Number	Shoe Size Men	Shoe Size Women	Size
119-6807	Up to 4	Up to 5	XS
119-6808	4 - 7	5 - 8	S
119-6809	7 - 10	8 - 11	M
119-6810	10 - 13	11 - 15	L
119-6811	13+	15+	XL



Aircast AirSelect™ Elite

Part Number	Description	Height	UOM	Size
113-3871	Air-Stirrup Universe	9.5"	1 PK	Universal
113-1980	Air-Stirrup Universe	9.5"	12 PK	Universal



PDAC Assigned Code: L3908

Quick-Fit™ Wrist II

Part Number	Description	Measurement	UOM	Size
894-0000	Right	≤ 10"	8"	Universal
894-0002	Left	≤ 10"	8"	Universal
894-0001	Right	≥ 10"	8"	Universal / XL
894-0003	Left	≥ 10"	8"	Universal / XL



PDAC Assigned Code: L3807

Quick-Fit™ W.T.O.

Part Number	Description	Measurement	Size
106-3642	Right	≤ 13"	Universal
106-3830	Left	≤ 13"	Universal
116-9706	Right	12+	Universal/XL
117-1765	Left	12+	Universal/XL



Universal Cervical Collar

Part Number	Height	Size
120-9885	2"	Universal
120-4851	3"	Universal
120-7106	4"	Universal



Universal Arm Sling

Part Number	Height	Size
152-4332	Universal Arm Sling with Padded Strap	7" x 18"



Each year, at least 1 in 3,000 Americans between the ages of 14 and 55 tear an anterior cruciate ligament while exercising or playing sports.
Source: AAOS

SIEMENS

Acuson P300
Designed for high performance, mobility, and ease of use



The P300 is compatible with 13 different transducers and can be mounted on an adjustable cart or carried by hand, making it ideal for multi-user clinical environments and small-space situations.

Features:

- Variety of applications: general diagnostic, cardiology, OB/Gyn, small parts, musculoskeletal, breast, vascular
- Advanced imaging technologies: speckle reduction, panoramic view, spatial compounding, harmonic imaging
- Versatility: two transducer ports, suite of 13 transducers including endocavity and laparoscopic specialty probes (no TEE transducer option yet)
- Portability: small cart footprint, fold-down screen for hand transport
- Viewability: 15-inch VXGA LCD display
- Standard 24-month warranty coverage

Our Team of over 650 Sales Consultants and Equipment Specialists comprise your reliable network of trusted advisors, helping you to make the best investments, generate greater revenue and deliver optimum outcomes.

Call us to schedule a complimentary in-office consultation.

1-800-772-4346

www.henryschein.com/ortho

EXAM ROOM DISPOSABLES

Ortho Exam Shorts				
895-3575	Tidi®, Blue	X-Large		100/Case
895-7343	Tidi®, Blue	Large		100/Case
895-9375	Tidi®Plus Size, Blue	2 X-Large		50/Case
967-8109	Tidi® Dark Blue	Medium 28-34"		100/Case
261-0137	Reflections® Black	Small/Medium		50/Case
109-3129	Boxers, Blue	Unisize		50/Case

HENRY SCHEIN®

Table Paper Smooth

104-5273	White Heavy Duty 21"x225'			12Rolls/Case
104-9206	Pillowcase Tissue/Poly/Tissue 21"x30"			100/Case

Exam Gown

859-7465	Scrim Sewn Blue Tie Neck XXL 36"x44"			25/Case
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SKIN PREP

959-4907	Chloraprep® W/Hi Lite Orange Tn 3 mL			25/Box
113-7627	Povidone Iodine Swabstick 10% 3' s			25/Box

ULTRASOUND/TRANSDUCER CONSUMABLES

117-8395	Probe Cover Seamless 2¼"x.8x8"			3x25/Case
776-8625	Probe Cover 3½" x12" 25Box			3/Case
425-2535	Probe Cover Kit 4" Flat x 30"			75/Case
103-5591	Ultrasound Sheaths			50/Box

All Probe Covers/Sheaths are Sterile and Latex Free

HENRY SCHEIN®

900-4095	Ultrasound Gel Blue			5 Liter
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HENRY SCHEIN®

900-4305	Ultrasound Paper			5/Box
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727-8209	Aquasonic® Ultrasonic Gel ⅔ oz.			48/Box
100-1833	Aquasonic® Ultrasonic Gel Blue			5 Liter
101-9866	Aquasonic® Ultrasonic Gel Clear			5 Liter
113-8954	Aquasonic® 100 Gel 20gm Foil Packets			48/Box

Ask about Oakworks Ultrasound Tables

TOPICAL ANESTHETICS AND PAIN RELIEF

761-0021	Accu-Stream 360™ Fine			3.5 oz. Can
761-0014	Accu-Stream 360™ Medium		3.5 oz. Can	12/Case
601-0707	Biofreeze® Gel Tube			4 oz. Tube
601-0716	Biofreeze® Pump			Gallon
601-0710	Biofreeze® Roll-On			3 oz. Tube
248-0104	Ethyl Chloride Fine			Glass
248-0103	Ethyl Chloride Medium			Glass
761-4098	Instant Ice Stream Spray			3.5 oz. Can
104-3378	Lidocaine HCl Jelly			30 mL/Tube
118-2154	Lidocaine Jelly Urojet 10 mL			25/Pack
104-6587	Lidocaine W/Prilocaine Cream			30 Gm. Tube
728-2359	LMX4® Lidocaine Cream			30 Gm. Tube
761-3279	Pain Ease Medium Stream Spray			3.5 oz. Can

Essentials for Physicians Treating Patients with Soft Tissue Injuries

LOCAL ANESTHETICS

104-6817	Lidocaine HCl Inj 1%		50 mL MDV	25/Box
631-2615	Marcaine Inj 0.5%			50 mL MDV
258-7402	Marcaine Inj 0.25%			50 mL MDV
150-0008	Naropin Inj Preservative-Free		5 mg/mL	30 mL SDV
248-0644	Lidocaine HCl Inj1%			50 mL MDV
104-9843	Lidocaine HCl Inj 1%		50 mL MDV	25/Box

CORTICOSTEROIDS

196-9429	Kenalog-40 Inj		40 mg/mL	10 mL MDV
908-1188	Depo-Medrol Inj		40 mg/mL	10 mL MDV
114-8668	Betamethasone Combo Inj Susp.		6 mg/mL	5 mL MDV
908-3787	Depo-Medrol Inj		80 mg/mL	5 mL MDV
516-0266	Celestone Soluspan Inj		6 mg/mL	5 mL MDV
196-1737	Kenalog-40 Inj		40 mg/mL	5 mL MDV
908-9783	Depo-Medrol Inj		40 mg/mL	5 mL MDV
196-8300	Kenalog-40 Inj		40 mg/mL	1 mL SDV
196-0545	Kenalog-10 Inj		10 mg/mL	5 mL MDV

COHESIVE BANDAGE AND WRAPS

HENRY SCHEIN®

Bandage Self Adherent

900-4331	Multi-Color	2" x 5 Yd.		36/Box
900-4332	Multi-Color	3" x 5 Yd.		24/Box

HENRY SCHEIN®

Tan 5yd	Roll	Each	Specify:	
	900-4322	2"	900-4323	3"
	900-4324	4"		
777-4466	Coban™ Wrap Assorted Neon 3" x 5 Yd.			12/Box
777-5397	Coban™ Wrap Blue 2" x 5 Yd.- Latex			36/Case
777-2865	Coban™ Wrap Blue 1" x 5 Yd.- Latex			30/Box
679-9575	Coban™ Wrap Tan HT 2" X 5 Yd.- Latex-Free			36/Case
777-5476	Coban™ Wrap Tan 4" x 5 Yd.- Latex			Roll
777-2083	Coban™ Wrap Tan 1" x 5 Yd.- Latex			5/Pack
777-7993	Coban™ Wrap Tan 2" x 5 Yd.- Latex			Roll
777-5640	Coban™ Wrap Tan 3" x Yd.- Latex			Roll
777-1650	Coban™ Wrap Tan 6" x 5 Yd.			12/Case
608-5499	Coban™ Wrap Tan Latex-Free 1" x 5 Yd.			6x5/Case
100-7295	Co-Flex® Bandage Color Pak 1" x 5 Yd.			30/Box
100-8245	Co-Flex® Bandage Color Pak 2" x 5 Yd.			36/Box
100-4969	Co-Flex® Bandage Color Pak 3" x 5 Yd.			24/Box
681-9862	Co-Flex® Bandage Tan 1" x 5 Yd. - Latex			30/Case
100-7254	Co-Flex® Bandage Tan 1" x 5 Yd. - Latex			30/Box
100-3415	Co-Flex® Bandage Tan 2" x 5 Yd. - Latex			36/Box
100-1025	Co-Flex® Bandage Tan 3" x 5 Yd. - Latex			24/Box
648-7048	Medi-Rip® Bandage Tan 1" x 5 Yd.			24 Rolls/Box
648-9423	Medi-Rip® Bandage Tan 3" x 5 Yd.			12 Rolls/Box
681-8992	Powerflex® Tape White 2" x 6 Yd.			24/Case

TUBIGRIP™ ELASTICATED TUBULAR BANDAGE

1/Box	Natural	Beige		Size
714-8572	714-5761		Large Ankle/Medium Knee/Small Thigh	E
714-1719	714-7796		Large Knee/Medium Thigh	F
714-4115	-		Large Thighs	G
714-6106	714-7151		Large Arm/Medium Ankle/Small Knee	D
714-2975	714-4473		Medium Arms/ Small Ankle	C
714-3274	-		Small Hands and Arms	B

ELASTIC COMPRESSION BANDAGE

HENRY SCHEIN®

Elastic Bandage Latex-Free Non-Sterile with Velcro

10/Box	Specify:			
	900-4681	2" x 4½ Yd.	900-4683	4" x 4½ Yd.
	900-4682	3" x 4½ Yd.	900-4684	6" x 4½ Yd.

HENRY SCHEIN®

Elastic Bandage Latex-Free Non-Sterile with Clip

10/Box	Specify:			
	900-4677	2" x 4½ Yd.	900-4679	4" x 4½ Yd.
	900-4678	3" x 4½ Yd.	900-4680	6" x 4½ Yd.
261-1561	CEB® Cotton Elastic Bandage	6" x 5 Yd.		10/Pack
829-6661	CEB® Cotton Elastic Bandage	4" x 5 Yd.		10/Pack
829-7077	Deluxe #480 Latex-Free	4" x 5 Yd.		10/Pack
829-6322	Deluxe #480 Latex-Free	3" x 5 Yd.		10/Pack
829-9338	Deluxe #480 Latex-Free	6" x 5 Yd.		10/Pack
829-6446	Deluxe #480 Latex-Free	2" x 5 Yd.		10/Pack
829-7343	Elastic Deluxe Latex-Free	4" x 5½ Yd.		10/Pack
829-2238	Elastic Deluxe Latex-Free	6" x 5½ Yd.		10/Pack
829-0483	Elastic Deluxe Latex-Free	3" x 5½ Yd.		10/Box
829-9889	Elastic Deluxe Latex-Free	6" x 11 Yd.		Roll
829-6348	Elastic Deluxe Latex-Free	4" x 11 Yd.		Roll
829-9823	Elastic Deluxe Latex-Free	2" x 5½ Yd.		10/Box
388-2742	EZE-Band Bandage Elastic	6" x 11 Yd.		24/Case
829-4847	EZE-Band® with Velcro Latex-Free	4" x 5½ Yd.		10/Box
829-7285	EZE-Band® with Velcro Latex-Free	2" x 5 Yd.		10/Box
329-8423	EZE-Band® with Velcro Latex-Free	3" x 5 Yd.		10/Box
829-9523	EZE-Band® with Velcro Latex-Free	6" x 5.½ Yd.		10/Box
829-2020	REB Elastic Bandage	4" x 5 Yd.		10/Pack
829-4465	REB® Latex-Free	2" x 5 Yd.		10/Pack
829-6711	REB® Latex-Free	3" x 5 Yd.		10/Pack
829-1772	REB® Latex-Free	6" x 5 Yd.		10/Pack
648-7446	Shur-Band® Latex-Free	6" x 5 Yd.		10/Box
829-2743	Shur-Band® Latex-Free	4" x 5 Yd.		10/Box
829-5759	Shur-Band® Latex-Free	3" x 5 Yd.		10/Box
829-9953	Shur-Band® Latex-Free	2" x 5 Yd.		10/Box
829-0771	Shur-Band® Latex-Free w/Velcro	6" x 10 Yd.		6/Case

COLD THERAPY

Reusable

101-0903	Hot & Cold Pack Gel	6x10		24/Case
494-7468	Stay Dry Ice Packs	Large		50/Case
566-1508	ColPac® Blue Vinyl Neck	23" Long		Each
566-1500	ColPac® Blue Vinyl Standard	11" x 14"		Each
566-8582	ColPac® Blue Vinyl Oversize	11" x 21"		Each
108-2662	ColdPac® Black Urethane	12" x 18"		Each
566-6803	ColPac® Black Urethane Standard	10" x 13"		Each

Instant

488-6727	Instant Cold Pack	5" x 5½"		50/Case
153-5273	Kwik Kold Ice Pack Instant	6¼" x 7"		16/Case
895-9673	Deluxe Instant Cold Pack	6" x 10"		Each
153-2655	Kwik Kold Ice Pack Instant	4" x 5½"		Each
120-7614	Cold Pack	5" x 5½"		80/Case
499-0814	Winter Cold Packs	6" x 8"		24/Case
900-4207	Cold Compress	5" x 5½"		50/Case

COMPRESSION ANKLET

121-4607	Tan 26 cm-28cm	Size 5		Each
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SACRO-LUMBAR SUPPORT

114-7436	2-Pull Lastic 33"-37"	Medium		Each
114-7437	2-Pull Lastic 37"-41"	Large		Each
371-7012	ProCare® 10" Double Pull 30"-36"	Medium		Each
120-8185	ProCare® 10" with Mesh Back 36"-43"	Large		Each
120-4934	ProCare® 10" with Mesh Back 42"-48"	X-Large		Each

SUPPORT SPLINTS/ BRACES/ WALKER BOOTS

120-4830	Air-Stirrup® Ankle Brace Left,	Large		Each
120-2506	Air-Stirrup® Ankle Brace Right	Large		Each
117-8924	Cervical Collar Expandable w/Hand Pump			Each
115-7193	Collar Cervical Universal 2" Black			Each
607-9128	FP Walker™ Foam Pneumatic	Large		Each
648-0785	FP Walker™ Foam Pneumatic	Large Short		Each
102-1612	FP Walker™ Foam Pneumatic	Medium		Each
102-1613	FP Walker™ Foam Pneumatic	Small		Each
648-0787	FP Walker™ Foam Pneumatic	Small Short		Each
377-4396	Nextep™ Contour 2 Walker Black	Medium		Each
120-0630	XP Walker™ (Extra Pneumatic)	Medium		Each

AMBULATORY AND MOBILITY PRODUCTS

Crutches

100-8276	Adjustable Aluminum	Adult	5'2"-5'10"	Pair
262-9968	Adjustable Aluminum	Tall Adult	5'10"-6'6"	Pair
803-0097	Aluminum	Pediatric	31"-40"	Pair
803-0014	Aluminum	Youth	37"-46"	Pair
803-0012	Aluminum	Adult	45"-53"	Pair
283-7180	Aluminum Push-Button	Adult	5'2"-5'10"	Pair
106-3922	Aluminum	Tall		8 Pair/Case
803-0033	Aluminum	Tall Adult	53"-61"	Pair
106-4687	Aluminum	Youth	4'6"-5'2"	Pair
120-0494	Carex Adjustable Push-Button	Adult	5'3"-5'10"	Pair